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1 **Greenhouse gas mitigation benefits and cost-effectiveness of weatherization**
2 **treatments for low-income, American, urban housing stocks¹**

3 Jonathan L. Bradshaw ^{a, b, 2, *}, Elie Bou-Zeid ^a, and Robert H. Harris ^a

4 ^a Department of Civil and Environmental Engineering, Princeton University, Princeton, NJ
5 08544, United States

6 ^b Department of Civil and Environmental Engineering, Stanford University, Stanford, CA 94305,
7 United States

8 * Corresponding author. E-mail address: jbradshaw@alumni.princeton.edu (J.L. Bradshaw)

9 **Abstract**

10 This paper investigates how greenhouse gas (GHG) mitigation benefits and cost-effectiveness of
11 weatherization treatments vary geographically due to differences in climate, energy production
12 mix, and housing stock. Using a treatment cost database and methods that estimate the residential
13 energy savings from weatherization, we estimated energy cost savings, GHG savings, and
14 measurements of cost-effectiveness. Combinations of three weatherization treatments were
15 modeled: replacing a standard thermostat with a programmable thermostat, installing attic

¹ **Abbreviations:** A – Attic insulation; ACH50 – Air Changes per Hour at 50 pascals; AHS – American Housing Survey; CO₂ – Carbon dioxide; CO₂e – Carbon dioxide equivalent; EIA – Energy Information Administration; eGRID – Emissions & Generation Resource Integrated Database; GHG – Greenhouse Gas; GJ – Gigajoule; HES – Home Energy Saver; MSA – Metropolitan Statistical Area; NREMD – National Residential Efficiency Measure Database; S – Air sealing; T – Programmable thermostat; U.S. – United States; WAP – Weatherization Assistance Program

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16 insulation, and envelop air sealing. These treatments were modeled for the low-income housing
17 stock of six contrasting American urban areas: Orlando, Florida; Los Angeles-Long Beach,
18 California; Seattle, Washington; Philadelphia, Pennsylvania; Detroit, Michigan; and Milwaukee,
19 Wisconsin. Results show that (1) regional variations have high impact on the cost-effectiveness
20 of weatherization treatments, (2) housing stocks with substantial electric space conditioning tend
21 to offer greater energy cost and GHG savings, (3) the effect of a GHG price is small compared to
22 energy cost savings when evaluating the cost-effectiveness of weatherization treatments, and (4)
23 installing programmable thermostats is the most cost-effective treatment. This study highlights
24 the importance of thoughtful consideration of weatherization program goals when selecting cities
25 or regions to prioritize because different goals suggest different weatherization strategies.

26 **Keywords:** Weatherization; Residential building retrofit; Building energy modeling; Energy
27 efficiency; Greenhouse gas emissions; Cost-benefit analysis; Low-income housing;

28 1 Introduction

29 Largely inspired by concerns with energy production and climate change, residential energy use
30 is a topic of significant interest, particularly within the fields of engineering and public policy. In
31 the United States (U.S.), the residential building sector is responsible for 21% of primary energy
32 consumption, of which 36% is used for space conditioning (i.e., heating and cooling) [1]. By
33 reducing energy use for space conditioning, weatherization treatments can make buildings more
34 energy-efficient, and, consequently, offer substantial reductions in greenhouse gas emissions
35 (GHGs). In the U.S., residential buildings are responsible for approximately 21% of annual
36 emissions of greenhouse gases (GHGs) [2], and research suggests that retrofitting strategies are
37 more effective at stabilizing GHG emissions compared to other building strategies, such as the

38 construction of net zero houses or other high performance green buildings [3]. Moreover, among
39 the opportunities for energy-efficiency improvements in different sectors, buildings are
40 recognized as the sector in which the potential for efficiency is the largest, least expensive, and
41 requires the shortest lead time to implement [4]. In particular, in the residential sector, space
42 cooling is the end-use with the greatest potential for electricity savings through energy-efficiency
43 measures [5].

44 In addition to these environmental impacts, residential energy consumption includes a substantial
45 social impact. For low-income households, energy use often represents a significant financial
46 cost; these households pay approximately 14% of their income on energy bills, compared to 3%
47 for other households [6]. Contributing to this burden, compared to middle- and high-income
48 houses, low-income houses are, on average, 20% less energy-efficient [7] and have more than
49 twice as much leakage as [8]. Furthermore, improvements in space conditioning in low-income
50 housing represents 19% of the available energy efficiency gains in the residential sector [9].

51 With the primary goal of reducing the burden of energy costs on low-income households, the
52 U.S. Department of Energy administers the Weatherization Assistance Program (WAP), which
53 provides grants to improve energy-efficiency in low-income residences. Since its creation in
54 1976, WAP has helped fund projects to weatherize over 7 million homes across the country,
55 more than one million of which have been completed since 2009, when the American Recovery
56 and Reinvestment Act of 2009 allocated \$5 billion for WAP [10]. In addition to reducing annual
57 household energy bills by typically \$250 to \$400 [6,10], these retrofits include several external
58 benefits, namely decreased energy consumption, lower GHG emissions, improved air quality,
59 higher home values, job creation, and enhanced national security [11–14].

60 While the environmental and social issues associated with residential energy use affect
61 communities across the country, there has been little research into the geographic distribution of
62 potential costs and benefits of weatherization treatments. Readers seeking a detailed literature
63 review of housing retrofit analysis studies at various scales are referred to Hoşgör and Fischbeck
64 [15]; while these studies present various novel methods for measuring or predicting energy use
65 and the effectiveness of retrofits, a limited number of those studies (highlighted below) compare
66 energy savings across regions at the housing stock scale, and fewer detail regional variations in
67 weatherization costs and benefits other than energy conservation. Previous research by the
68 authors has evaluated the energy savings expected from weatherization treatments in six different
69 American cities and confirmed that these savings vary substantially due to differences in climate
70 and housing stock [16]. In particular, that study found that greater energy savings generally
71 existed among housing stock in colder climates; however, it did not assess the costs of these
72 weatherization treatments or any benefits beyond energy savings, which, as discussed above, is
73 just one of several benefits of weatherization. In a study of smart meter data from residences in
74 multiple U.S. states, Kavousian et al. [17] confirmed that weather, house location, and physical
75 building characteristics (namely, floor area) were the most important determinants of electricity
76 use, a portion of which is due to space conditioning. A later Oak Ridge National Laboratory
77 WAP evaluation study supported the conclusion that energy savings were generally greater in
78 colder climates [14,18]; this study also found that weatherization treatments were typically more
79 cost-effective in colder climates, though there is limited discussion about how regional trends in
80 housing stock and energy production mix contribute to this finding. In their studies of Greek
81 housing stock, Droutsas et al.[19] and Balaras et al. [20] evaluated how weatherization treatment
82 costs, energy savings, and GHG savings vary due to differences in building type and climate;

83 these studies did not include an assessment of variations in energy production mix or energy
84 prices within the subject housing stocks.

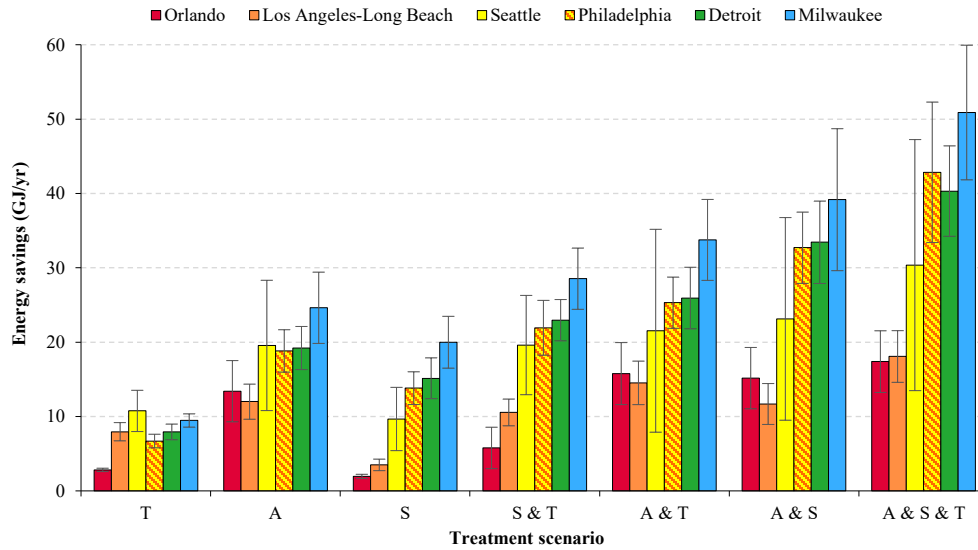
85 The purpose of our current study is to help close this knowledge gap by evaluating how costs and
86 additional benefits of weatherization vary among low-income housing stock in American cities.
87 Specifically, this paper compares the costs of completing a weatherization treatment with the
88 benefits associated with reduced energy bills and GHG emissions. Through a comparative
89 analysis of low-income housing stocks in six American cities, this study investigates how the
90 costs and various benefits of weatherization treatments relate to one another and vary due to
91 differences in factors such as climate, physical characteristics of the housing stock, energy
92 prices, and the carbon-intensity of energy sources. A goal of our study is to demonstrate a
93 method that decision-makers can use to evaluate tradeoffs associated with different
94 weatherization program strategies across the country; in particular, they can make more informed
95 decisions about where weatherization treatment programs are the most likely to meet social or
96 environmental objectives, such as reducing energy costs or GHG emissions.

97 2 Methods

98 2.1 Review of household data and building energy modeling

99 This study followed the methods established by Bradshaw, Bou-Zeid, and Harris [16] to model
100 potential energy savings in low-income, urban housing stock in six American Metropolitan
101 Statistical Areas (MSAs) across a range of climate zones: Orlando, Florida (hot); Los Angeles-
102 Long Beach, California (mild); Seattle, Washington (cool); Philadelphia, Pennsylvania (cool);
103 Detroit, Michigan (cold); and Milwaukee, Wisconsin (coldest). To briefly summarize this
104 approach, American Housing Survey data was used to describe the low-income urban housing

105 stock in these six cities, which represent a range of geographic and climatic areas. These data
106 served as inputs into the Home Energy Saver model, which was used to simulate current energy
107 consumption and the predicted energy savings from a combination of three weatherization
108 treatments: replacing a standard thermostat with a programmable thermostat (T), installing attic
109 insulation (A), and envelope air sealing (S). In addition to these three treatments being the ones
110 modeled by Bradshaw, Bou-Zeid, and Harris [16], the WAP and other research specifically
111 identify these as three of the most simple and effective weatherization treatments [10,14]. Energy
112 savings are reported by fuel type based on the type of space conditioning equipment in the
113 building; for example, if a residence uses a gas furnace for heating, then the model reports both
114 the gas and electricity savings associated with the heating system. The method was evaluated in
115 the previous study [16] by comparing the simulated savings to observations in Philadelphia; a
116 good agreement was generally found although the model tends to overestimate the savings from
117 combined treatment scenarios. Therefore, no further evaluation of the model's skill in capturing
118 energy savings is conducted in this study. For reference, Figure 1 shows the average end-use
119 energy savings expected with these weatherization treatments for the six cities. Although this
120 figure is reproduced from Bradshaw, Bou-Zeid, and Harris [16], it is included in this paper to
121 provide useful context for the current study's results and discussion.



122

123 *Figure 1. Average low-income household end-use energy savings from retrofits by city and treatment scenario. Error bars*
 124 *represent the 90% confidence interval. Reproduced from Bradshaw, Bou-Zeid, and Harris [16].³ (Note to editor: 1.5 column-*
 125 *fitting image)*

126 2.2 Costs and benefits of energy savings

127 Beyond the modeling method established in Bradshaw, Bou-Zeid, and Harris [16], which only
 128 examined the energy savings associated with weatherization, our current study considers the
 129 costs of these weatherization treatment and how the energy savings result in reduced energy bills
 130 and GHG abatement. Prior studies (e.g., [19,20]) of the costs and benefits of residential
 131 weatherization retrofits at a large scale applied a national conversion factor to compute the
 132 GHGs associated with energy production. Given the geographic variability in the fuel mix used
 133 for heating and electricity production, we hypothesize that the cost savings and GHG abatement
 134 per unit saved energy will vary significantly. The following subsections describe the methods
 135 used to estimate these parameters. To calculate the city-wide average of a parameter, we first

³ Reprinted from Energy and Buildings, Vol 69, Bradshaw, J. L., E. Bou-Zeid and R. H. Harris, *Comparing the effectiveness of weatherization treatments for low-income, American, urban housing stocks in different climates*, 535-543, 2014, with permission from Elsevier.

136 calculated the parameters individually for each of the residence types described in our AHS
137 subset of interest (i.e., low-income housing in six cities); these residences were distinguished by
138 whether they were attached or detached, and by their type of foundation, number of floors,
139 vintage, heating equipment, the cooling equipment. Subsequently, in computing the parameter
140 averages and variances, we weighted the results of each modeled house according to the
141 sampling weights provided in the American Housing Survey. Variance is caused by
142 heterogeneity within a city's housing stock, with higher variance indicating that differences in
143 physical building characteristics or space conditioning equipment result in a wider range of
144 expected retrofit costs or benefits within a city.

145 2.2.1 Weatherization treatment costs

146 We estimated the costs of the three weatherization treatments using data from the National
147 Residential Efficiency Measure Database (NREMD) [21]. The National Renewable Energy
148 Laboratory developed this database to provide users with cost information required to evaluate
149 the cost-effectiveness of different residential retrofits; in particular, these data are intended for
150 use in models that evaluate residential efficiency measures, a description fitting our current study
151 [22]. NREMD's cost estimates were based on various data sources, including publically available
152 databases (e.g., the Residential Energy Consumption Survey, which is managed by the U.S.
153 Energy Information Administration [EIA]), private industry databases (e.g., RS Means), and
154 web-based resources from major home improvement retail stores [22,23]. The NREMD presents
155 the mean, 10th percentile, and 90th percentile cost values, which have been adjusted to a
156 nationally-indexed value to account for regional differences in labor costs. To estimate
157 weatherization costs in our study, we use the mean cost values. This decision is based on the
158 absence of information that describes where the housing stocks we model are located within the

159 distribution of costs, such as a specific breakdown of total treatment costs into materials and
160 labor and the weights needed to adjust these costs to the six metropolitan areas we are
161 evaluating.

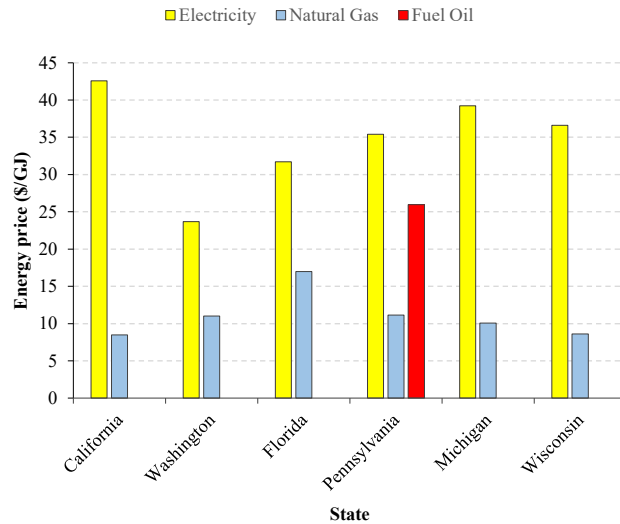
162 While costs for programmable thermostats are a flat rate (\$170 per house), NREMD's cost data
163 for attic insulation and air sealing are presented as unit costs that are normalized by physical
164 building parameters, respectively, the cost per unit of building footprint and cost per unit of
165 conditioned floor area. Additionally, these costs depend on the level of attic insulation and
166 tightness before and after the retrofit. We selected the levels corresponding to the physical
167 conditions incorporated in the energy modeling performed by Bradshaw, Bou-Zeid, and Harris
168 [16]. Specifically, for the attic insulation treatment, we selected costs for installing R-38
169 insulation in a previously uninsulated attic; this treatment has a mean cost of \$16.15 per square
170 meter of house footprint. For envelope air sealing, we selected costs for reducing leakage in the
171 house from 10 ACH50 (Air Changes per Hour at 50 pascals) to 8 ACH50; this treatment has a
172 mean cost of \$5.60 per square meter of conditioned space. This fractional change in leakage rates
173 corresponds to energy model's simulated performance, and these specific rates were selected
174 based on typical residential leakage rates and data available in the NREMD database. In the U.S.,
175 residences typically have a leakage rate between 4.0 and 8.0 ACH50 [24], and as referenced
176 above, low-income houses tend to be leakier than other houses.

177 Because the attic insulation and air sealing costs are normalized by area, we calculated the
178 treatment cost for each modeled house by multiplying the unit cost by the appropriate areas,
179 which are included in the AHS database. To be explicit, to compute the total cost of attic
180 insulation, we multiplied the attic insulation cost per square meter by the building footprint area;
181 similarly, to compute the total cost of air sealing, we multiplied the air sealing cost per square

182 meter by the conditioned building area. The costs for the combination treatment scenarios are
183 equal to the sum of the individual components (e.g., the cost for treatment scenario A&T is equal
184 to the sum of individual treatment scenarios A and T)

185 2.2.2 Energy prices and cost savings

186 We estimated energy cost savings using the modeled energy savings from Bradshaw, Bou-Zeid,
187 and Harris [16] and energy price data published by the EIA. Energy cost savings are the
188 reductions in energy bills resulting from reduced energy use; consequently, they are calculated as
189 the product of energy savings and energy prices. Prices vary by location and fuel type—in this
190 study, electricity, natural gas, or fuel oil. Because consistently reported energy price data were
191 not readily available at the city scale, we instead used statewide average data for residential
192 energy prices. We used price data for 2012, the most recent year available for which EIA
193 published data for all three of the fuel sources in our study [25–27]. Figure 2 illustrates these
194 prices for the six states considered in our study. Residential energy prices vary by state for a
195 number of reasons, such as state policies and the availability of various energy sources in the
196 state. These considerations are discussed further in subsequent sections.



197

198 *Figure 2. Average residential energy price by state and fuel type. Fuel oil price data is included only for Pennsylvania because*
 199 *none of the modeled households in the other states featured fuel oil space conditioning equipment. Data Source: [25–27]. (Note*
 200 *to editor: single column-fitting image)*

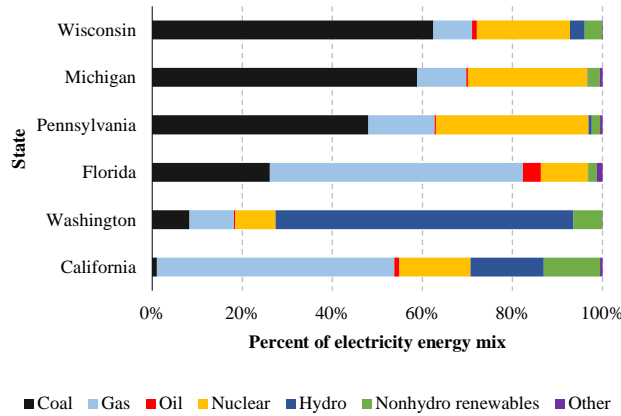
201 2.2.3 Greenhouse gas savings

202 The greenhouse gas savings associated with a weatherization treatment are based on the GHG-
 203 intensity of the energy conserved from the treatment. This GHG-intensity depends on the fuel
 204 source used to generate that energy. In the context of our study of residential space conditioning,
 205 there are three different fuels to consider: electricity, natural gas, and fuel oil (also known as
 206 heating oil). That is, residential space conditioning equipment uses one of these fuels to generate
 207 heating or cooling.

208 The GHG-intensity of natural gas and heating oil is a physicochemical property of the fuel.
 209 Specifically, GHG-intensity depends on the chemical composition of the fuel and the Global
 210 Warming Potential (GWP) of the emissions associated with its combustion, which reflect the
 211 average duration the compound remains in the atmosphere and how much energy is absorbed by
 212 it [28]. The composition of natural gas and heating oil are standardized such that approximately

213 constant emission factors can be used to describe their GHG-intensity; for this study, we used
214 emission factors reported by the U.S. Environmental Protection Agency [29]. For applications in
215 which fuels are consumed directly on-site, such as through a gas furnace, we used these emission
216 factors to estimate the avoided GHG-emissions associated with conserved energy.

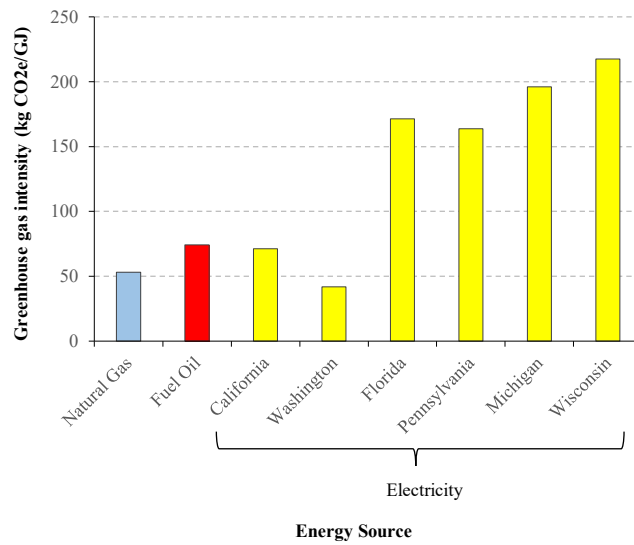
217 While we can model as constant the GHG-intensity of natural gas and heating oil because it is a
218 physiochemical property of the fuel, the GHG-intensity of the electricity varies among our six
219 cities because of the mix of energy sources used to generate the electricity. Figure 3 illustrates
220 how the electricity energy mix varies substantially among the states of the cities modeled in our
221 study. Similar to how energy costs vary by state, the mix of energy sources for electricity also
222 vary due to a number of factors, including state policies and the relative abundance of some
223 energy sources over others. For example, states that have adopted renewable portfolio standard
224 policies have more in-state generation of renewable energy [30], which in turn reduces the GHG-
225 intensity of the state's electricity mix [31]. This energy mix determines the GHG-intensity of
226 electricity in that state, which is plotted in Figure 4 using data from the Emissions & Generation
227 Resource Integrated Database (eGRID) [32]. Managed by the U.S. Environmental Protection
228 Agency, this database includes air emission rates associated with almost all electric power
229 generation in the U.S., and eGRID is specifically intended to support estimating carbon
230 footprints and avoided emissions, which is how we use this data in our study [33]. Specifically,
231 we used the statewide average GHG-intensity values plotted in Figure 4 to estimate the avoided
232 GHG-emissions from electricity conserved through weatherization treatments.



233

234 *Figure 3. Electricity energy mix by fuel type and state. Percentages are relative to the state's net energy generation. Data source:*

235 *[32]. (Note to editor: single column-fitting image)*



236

237 *Figure 4. Greenhouse gas intensity of residential energy sources. Electricity values are statewide averages. Fuel oil data refers*

238 *to Number 2 distillate fuel oil. Data sources: [29,32]. (Note to editor: single column-fitting image)*

239 **2.3 Metrics of cost-effectiveness**

240 Based on the parameters discussed above, we calculate several different metrics of cost-

241 effectiveness. Specifically, we calculate an energy abatement cost, GHG abatement cost, and a

242 simple payback period. The energy abatement cost is calculated as the cost of the weatherization

243 treatment divided by the annual energy savings. Similarly, the GHG abatement cost is calculated
244 as the cost of the weatherization treatment divided by the annual GHG savings. The simple
245 payback period is an estimate of the time required to recoup the cost of the initial cost of the
246 weatherization treatment without accounting for the time value of money (e.g., no discounting is
247 applied to future cash flows). Here, this is calculated as the weatherization treatment cost divided
248 by the annual cost savings, where cost savings include not only the savings associated with a
249 reduced energy bill (i.e., energy cost savings) but also savings associated with reduced GHG-
250 emissions, which were estimated using a price of \$37/ ton CO₂e. This price represents the Social
251 Cost of Carbon established by the federal government in 2013 and is the price used for
252 regulatory impact analysis [34,35]. Including this price in our analysis demonstrates how the
253 effect of internalizing GHG emissions costs influences the cost-benefit analysis of
254 weatherization treatments. For reference, this \$37/ ton CO₂e price is on the low end of recently
255 suggested optimal price range of \$32–103/ ton CO₂ based on economic modeling [36].

256 These metrics were selected because of their potential usefulness in planning housing retrofit
257 programs at a large scale. Each metric relates to different values that decision-makers may
258 consider, and examining each one is useful for understanding the potential effects of prioritizing
259 certain cities or treatments. For example, if the goal of a weatherization program is to retrofit as
260 many houses as possible under a constrained budget, the treatment cost metric is useful for
261 understanding the effect of selecting different cities or treatments. The metric of energy cost
262 savings describes the effect that retrofits will have on occupants' utility bill, thereby connecting
263 to the WAP's goal of reducing the economic burden of energy costs on low-income households.
264 The metric of GHG savings is useful for informing potential policy goals of using residential
265 weatherization as a strategy for reducing GHG emissions. Last, the measures of cost-

266 effectiveness can be used to further examine economic considerations of weatherization
267 priorities.

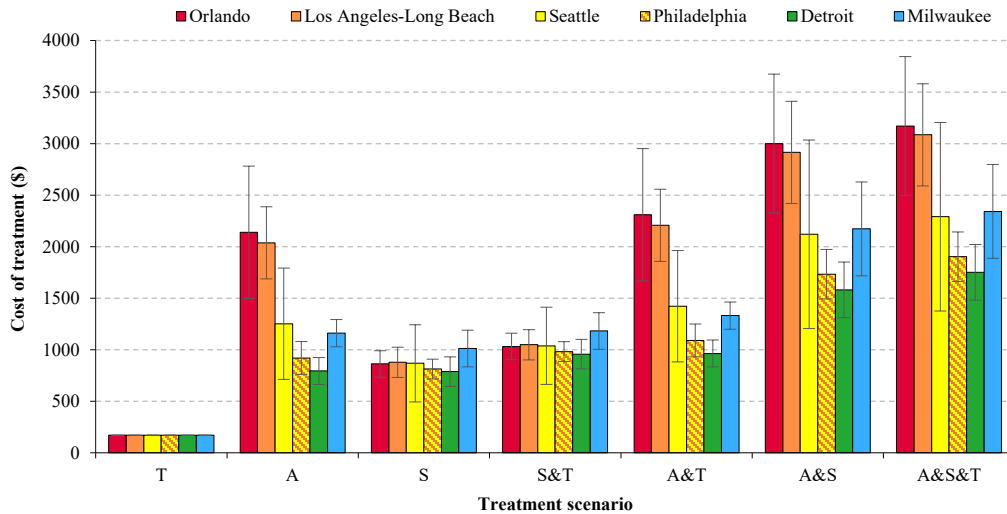
268 3 Results and Discussion

269 3.1 Weatherization treatment costs

270 As discussed in Section 0, this study uses nationally-indexed unit costs for air sealing and attic
271 insulation, but total costs for these treatments vary by city due to physical differences in the
272 cities' housing stocks. These cost variations are plotted in Figure 5 for the low-income housing
273 stock in our six cities of interest. As can be seen in the figure, although the expected air sealing
274 costs vary somewhat by city, each city's air sealing costs fall within all the other cities'
275 confidence intervals, thereby suggesting that the differences are small. As our cost model for air
276 sealing is a linear function of conditioned floor area, we can attribute the narrow range in costs to
277 relatively similar building sizes across the cities: low-income housing stock in five of the six
278 cities have average conditioned floor areas between 140 and 154 square meters; only Milwaukee
279 falls outside this range, with an average of 180 square meters [16].

280 In contrast to the programmable thermostat (T) and air sealing (S) treatment scenarios, attic
281 insulation (A) costs vary substantially by city, with the average low-income houses in Orlando
282 and Los Angeles-Long Beach costing more to insulate attics than the other cities considered.
283 These costs reflect differences in regional construction trends; namely, while residences in most
284 of the cities examined have similar quantities of conditioned space, the majority of low-income
285 houses in Orlando and Los Angeles-Long Beach are single story, in contrast to the other cities
286 where the housing stock has two or more floors [16]. Consequently, for the same area of
287 conditioned space, houses in Orlando and Los Angeles-Long Beach have larger attics, which are

288 more expensive to insulate. In addition to showing more inter-city variation in costs, attic
 289 insulation is also more expensive than programmable thermostats or air sealing.



290

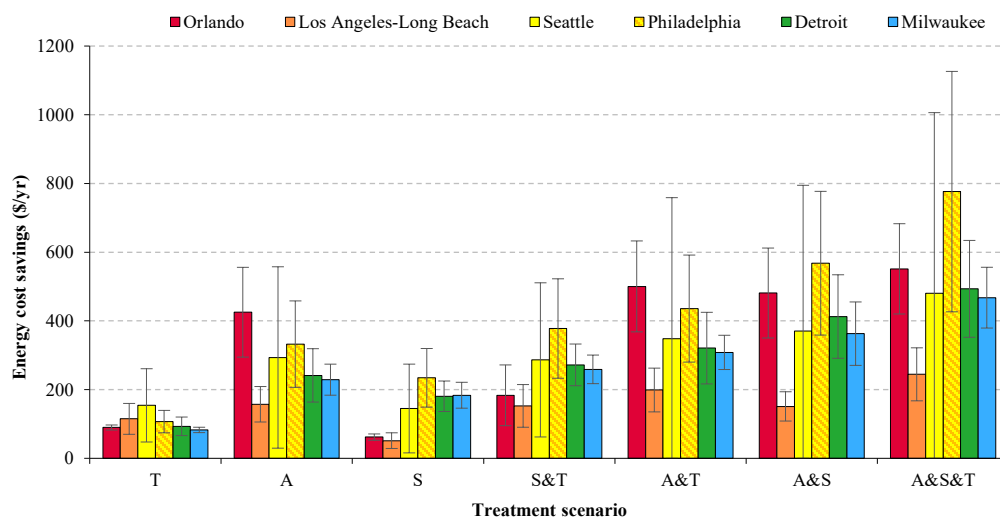
291 *Figure 5. Average low-income household cost of retrofit by city and treatment scenario. Error bars represent the 90% confidence*
 292 *interval. (Note to editor: 1.5 column-fitting image)*

293 3.2 Energy cost savings

294 In our comparative analysis, energy cost savings appear to be very weakly coupled to energy
 295 savings. Figure 6 displays the average household energy cost savings in each of the six cities and
 296 for each of the seven treatment scenarios considered. In contrast to Figure 1, in which there was
 297 a trend for colder climates to achieve greater energy savings, no such trend is apparent for energy
 298 cost savings. The apparent decoupling of these two variables is most apparent in the examples of
 299 Orlando (the city in the hottest climate zone) and Milwaukee (the city in the coldest climate
 300 zone). Compared to other cities, the housing stock in Orlando offers among the lowest energy
 301 savings, but among the highest energy cost savings. Even though the energy savings are
 302 relatively low, energy cost savings are high because electrical air conditioning units dominate the

303 space conditioning energy demand in Orlando [16]. As illustrated in Figure 2, costs for
 304 electricity are substantially higher than those for natural gas or fuel oil, so Orlando's small
 305 energy savings translate into high energy cost savings. Conversely, Milwaukee, generally has the
 306 highest energy savings, but some of the lowest energy cost savings because the conserved energy
 307 is in the form of natural gas [16]; as shown in Figure 2, natural gas is much less expensive than
 308 electricity and, furthermore, Wisconsin has the lowest natural gas prices of the states considered.
 309 Consequently, Milwaukee has relatively low energy cost savings despite high energy savings.

310 Another notable observation from Figure 6 is that, under most treatment scenarios, the housing
 311 stock in Philadelphia has the greatest energy cost savings. These high savings are attributable to
 312 the combination of high energy savings and high energy costs. As shown in Figure 2,
 313 Pennsylvania has higher natural gas prices than four of the other five states evaluated, and fuel
 314 oil—which is only used in the Philadelphia housing stock—is substantially more expensive than
 315 natural gas.

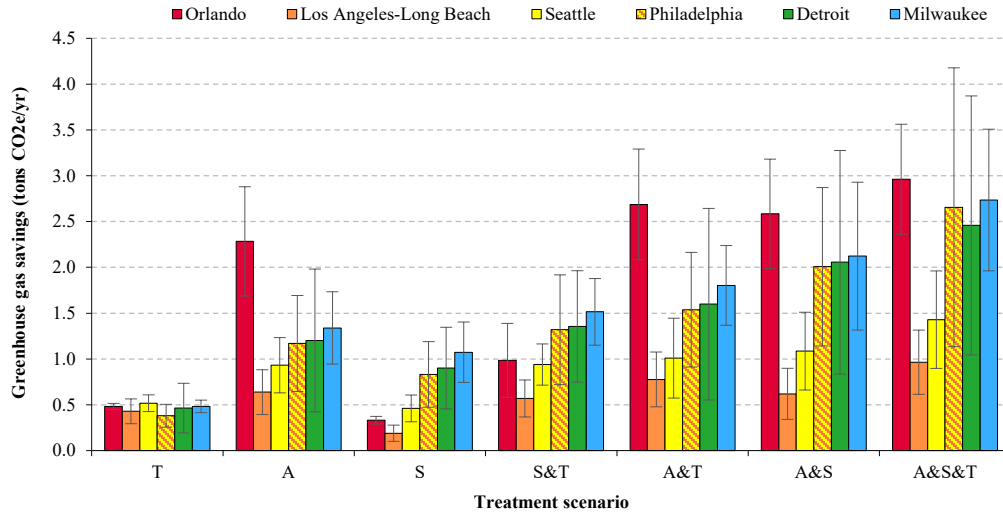


316

317 *Figure 6. Average low-income household energy cost savings from retrofits by treatment and city. Error bars represent the 90%*
 318 *confidence interval. (Note to editor: 1.5 column-fitting image)*

319 3.3 Greenhouse gas savings

320 Because greenhouse gas savings are the product of energy savings and the GHG-intensity of the
321 conserved energy, GHG savings are highest in the cities with high energy savings, high GHG-
322 intensity of space conditioning energy, or both. Figure 7 plots how GHG savings vary by city
323 and treatment scenario. For all cities except Orlando, there is a similar trend for GHG savings
324 and energy savings—that is, there are generally greater savings in colder climates. The housing
325 stock in these cities primarily rely on natural gas for heating, so the GHG-intensity of the
326 conserved energy in these cities is similar enough that the quantity of energy savings drives
327 GHG savings. Orlando housing stock diverges from this trend because electricity is the main
328 space conditioning fuel (for both heating and cooling); in contrast, housing stock in each of the
329 other cities use primarily natural gas for heating, and their cooling loads are smaller than
330 Orlando's because they are located in cooler climate zones. Furthermore, as displayed in Figure
331 4, Florida's electricity is substantially more GHG-intensive than natural gas; consequently,
332 energy savings in Orlando housing stock result in relatively greater GHG savings.



333

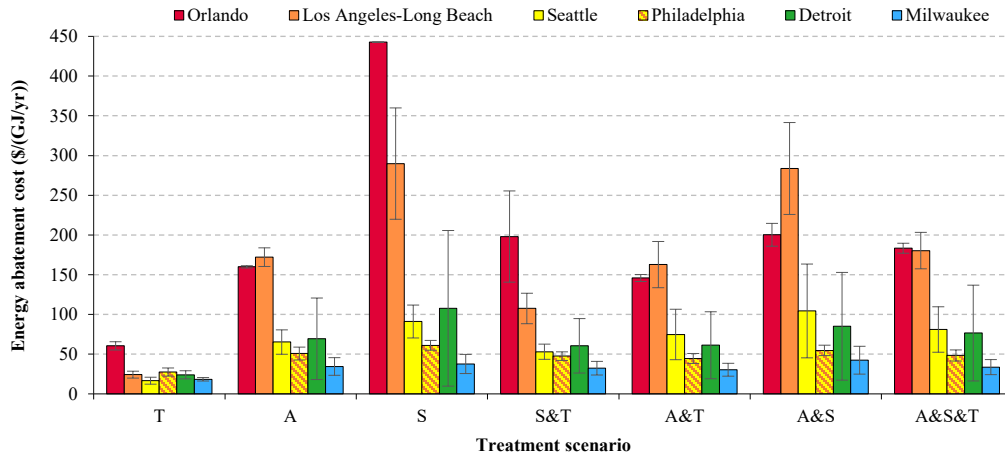
334 *Figure 7. Average low-income household greenhouse gas savings from retrofits by city and treatment scenario. Error bars*
 335 *represent the 90% confidence interval. (Note to editor: 1.5 column-fitting image)*

336 3.4 Cost-effectiveness

337 3.4.1 Energy abatement cost

338 Figure 8 plots the average energy abatement costs, which can be interpreted as the capital cost of
 339 conserving a unit of energy per year. This metric could be useful, for example, if energy
 340 providers are operating near capacity and are comparing options to increase energy supply (e.g.,
 341 by constructing new electricity or natural gas infrastructure) or reduce demand. For treatment
 342 scenarios with attic insulation and air sealing, the results illustrate how lower abatement costs are
 343 generally associated with colder climates. Programmable thermostats have similar abatement
 344 costs across the cities we examined, except for Orlando. For each treatment, Orlando, and in
 345 some cases, Los Angeles-Long Beach, have substantially higher abatement costs compared to the
 346 other cities. This behavior is a result of relatively low energy savings (Figure 1) and relatively
 347 high treatment costs (Figure 5). Because the remaining four cities all have similar treatment
 348 costs, their abatement costs are primarily driven by energy savings, which are generally greater

349 in colder climates; consequently, Milwaukee has the lowest abatement costs under most
 350 treatment scenarios.



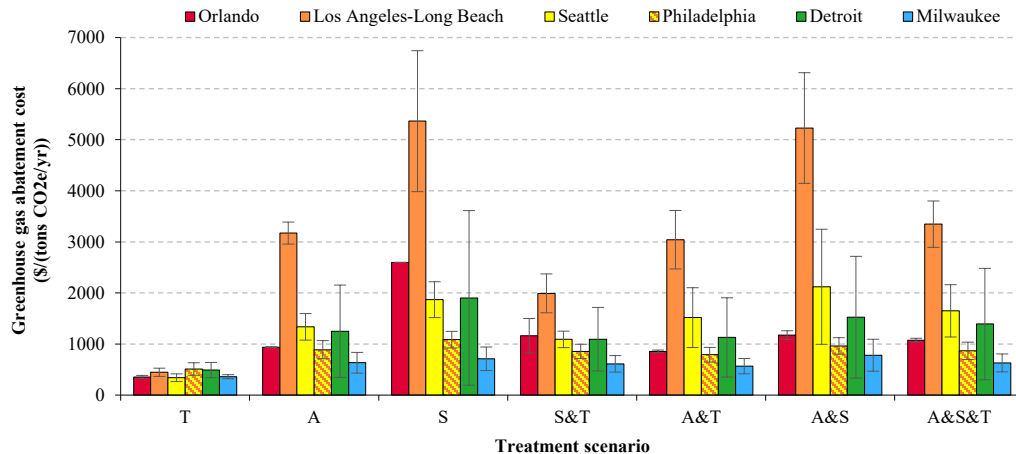
351

352 *Figure 8. Average energy abatement costs for low-income household retrofits by city and treatment scenario. Error bars*
 353 *represent the 90% confidence interval. (Note to editor: 1.5 column-fitting image)*

354 3.4.2 Greenhouse gas abatement cost

355 Relative to the energy abatement cost, the GHG abatement cost is more intricate because of
 356 regional variations in the GHG-intensity of space conditioning energy. GHG abatement cost
 357 could be a useful metric, for example, if government agencies or programs like WAP want to
 358 identify which cities and treatments were the most cost-effective for achieving reductions in
 359 GHG emissions. Figure 9 displays the GHG abatement costs for each city and treatment
 360 scenario. Qualitatively, the energy and GHG abatement cost plots show similar trends of lower
 361 costs in colder climates. Orlando stands out as an exception since its greenhouse abatement costs
 362 are comparable to those in colder climate while its energy abatement costs are much higher. As
 363 was the case for energy cost savings and GHG savings, Orlando diverges from the typical trend
 364 because electricity is the primary space conditioning energy fuel and because of the high GHG-

365 intensity fuel mix for electricity in Florida. These factors combine to drive Orlando's abatement
 366 costs closer to the costs of Seattle, Philadelphia, Detroit, and Milwaukee. Across nearly all
 367 treatment scenarios, Milwaukee housing stock has the lowest GHG abatement cost because of
 368 the high energy savings associated with the treatments.



369

370 *Figure 9. Average greenhouse gas abatement costs for low-income household retrofits by city and treatment scenario. Error bars*
 371 *represent the 90% confidence interval. (Note to editor: 1.5 column-fitting image)*

372 3.4.3 Simple payback period

373 The simple payback period considers the monetary costs and benefits of the treatments; in our
 374 application, it is a measurement of how the treatment cost compares to the benefit of energy and
 375 GHG cost savings. This is a useful metric for weatherization agencies focused on understanding
 376 which treatment strategies are the most economically favorable. Figure 10 plots the simple
 377 payback period accounting for each city's average energy cost savings (Figure 6) and GHG
 378 savings (Figure 7), which have been monetized by applying a GHG price of \$37/ ton CO₂e. The
 379 plot's error bars show the range of payback periods with a GHG price ranging from \$0 to \$74/
 380 ton CO₂e. In other words, the upper end of the error bar signifies the payback period with no

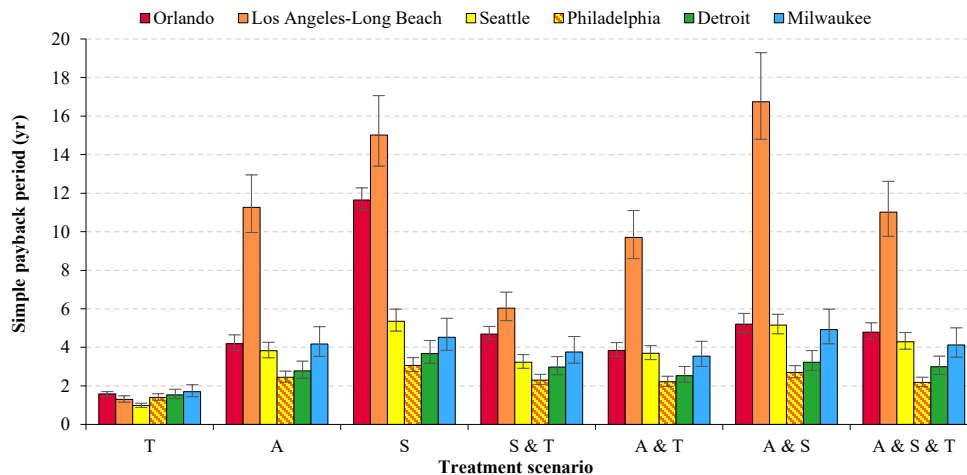
381 GHG price, and the lower end of the error bar signifies the payback period with double the GHG
382 price. Consequently, the error bars illustrate the effect of a GHG price on the payback period.

383 Figure 10, in conjunction with the other plots above, demonstrates the complex relationships
384 among all the variables underlying the payback period calculation (i.e., treatment costs, energy
385 savings, energy prices, GHG intensity of energy, and GHG pricing). In some ways, this plot
386 resembles the inverse of Figure 6, which plotted energy cost savings. This result is expected
387 given that energy cost savings are much greater than savings from a GHG cost; at a price of \$37/
388 ton CO₂e and among the treatment scenarios considered, the GHG cost savings is between
389 approximately 10 and 20% of the energy cost savings. In other words, the cost savings from
390 reduced energy consumption are five to ten times greater than the cost savings from reduced
391 GHG emissions. Consequently, the energy price savings dominate the payback period
392 calculations. Nevertheless, the GHG price can have a noticeable impact. For example, Seattle
393 and Milwaukee have similar payback periods across the treatment scenarios, but their differences
394 in energy prices and GHG-intensity of energy make Milwaukee more sensitive to the GHG price.
395 Under the A&S&T scenario, the GHG-related fraction of cost savings for Seattle and Milwaukee
396 are 12 and 22%, respectively; in the plot, Milwaukee's greater sensitivity is apparent as longer
397 error bars compared to Seattle's error bars.

398 The results plotted in Figure 10 suggest that all of the treatments are cost-effective means of
399 weatherizing low-income urban housing stock for most of the cities we modeled. In particular,
400 regardless of GHG price, programmable thermostats have a payback period of less than two
401 years, and attic insulation has a payback period of less than six years in all cities except Los
402 Angeles-Long Beach. Air sealing also has a payback period of less than six years for the four
403 coolest cities we modeled. These values compare to expected treatment lifetimes of 10-15 years

404 for programmable thermostats, 20-25 years for attic insulation, and 15-20 years for air sealing
 405 [37,38], meaning all treatments have simple payback periods less than their expected lifetimes
 406 for all cities except Los Angeles-Long Beach. Specifically, with no price on carbon, air sealing
 407 in Los Angeles-Long Beach has an average simple payback period of 17 years, exceeding 15
 408 years—the low-end estimate of this treatment lifetime.

409 The data in Figure 10 can also be used to examine in which cities the treatments are most cost-
 410 effective; specifically, treatments are generally most cost-effective in Detroit and Philadelphia
 411 and least cost-effective in Los Angeles-Long Beach. These results generally agree with an earlier
 412 study that found treatments in cold and cool climates are the most cost-effective, while mild
 413 climates are the least cost-effective [18].



414

415 *Figure 10. Average simple payback period for low-income household retrofits by city and treatment scenario accounting for*
 416 *energy cost savings and a \$37/ton baseline CO₂e price. Error bars represent the range of the payback period with a CO₂e price*
 417 *±100% from the baseline. (Note to editor: 1.5 column-fitting image)*

418 4 Conclusions and future work

419 This paper advances the understanding of how the GHG mitigation benefits and cost-
420 effectiveness of specific weatherization treatments vary across the U.S. Using a national database
421 describing treatment costs and previously established methods to estimate the expected energy
422 savings in low-income urban housing stock, this study estimated several other variables
423 important for understanding the cost-effectiveness and performance of these treatments;
424 specifically, we evaluated how treatment costs, energy cost savings, greenhouse gas savings, and
425 combinations of these parameters (i.e., abatement costs, payback periods) vary by location. The
426 results of this study support the following conclusions:

- 427 1. Regional variations in climate (i.e., demand for heating and cooling), space conditioning
428 technologies (e.g., gas, fuel oil, or electric heating), and house constructions (e.g., size of
429 house and number of floors) have a high impact on the cost-effectiveness of
430 weatherization treatments.
- 431 2. Because electricity tends to be more expensive and more GHG-intensive relative to other
432 space conditioning energy fuels (i.e., natural gas and fuel oil), weatherization of housing
433 stocks with greater electric space conditioning (e.g. Orlando) tend to offer greater energy
434 cost and GHG savings.
- 435 3. Within the range of GHG prices suggested by the U.S. government (\$37/ ton CO₂e),
436 energy cost savings dominate the calculation of payback periods.
- 437 4. Regardless of any pricing on GHGs, programmable thermostats are the most cost-
438 effective treatment for the low-income housing stocks in all of the cities considered; this
439 treatment has payback periods of two years or less, compared to an expected lifetime of
440 20-25 years. Attic insulation and air sealing are respectively the second and third most

441 cost-effective treatments; these treatments also have relatively short payback periods of
442 six years or less for all cities except Orlando and Los Angeles-Long Beach.

443 This study's findings support arguments that weatherization is an attractive strategy from both
444 individual and societal perspectives. With the exception of air sealing in Los Angeles-Long
445 Beach, any of the three treatments considered will pay off over the lifetime of the treatment, and
446 in many cases the payback period is substantially shorter. Consequently, these treatments
447 generate value for the individual by virtue of being cost-effective methods for residents to reduce
448 their energy bills. Governments can spur the creation of this value through subsidies, with
449 current weatherization assistance programs contributing the added societal benefit of helping to
450 alleviate poverty by reducing energy bills for low-income households. Furthermore,
451 weatherization creates value for broader society by reducing energy-related GHGs that
452 contribute to global climate change.

453 This study's methodology and conclusions could be valuable when planning strategies for large-
454 scale weatherization programs, such as WAP. Building off the underlying work of Bradshaw,
455 Bou-Zeid, and Harris [16], this study contributes to the first weatherization study spanning
456 several geographic regions with varying climates and housing stocks, as well as multiple
457 weatherization treatment options; consequently, the findings provide a unique comparative
458 analysis for weatherization program decision makers. Moreover, future research could use this
459 study's modeling methodology as the basis for further development of models or databases that
460 describe the effectiveness of additional weatherization treatments and include additional
461 locations and households aside from those identified as low-income and urban. Future research
462 could also expand this study to evaluate some of the other benefits of weatherization, such as
463 effects on residence values, air quality, job creation, and national security.

464 For policy-makers and other stakeholders in the field of residential energy retrofits, this research
465 highlights the importance of thoughtful consideration when selecting cities in which to prioritize
466 weatherization retrofits at state or national scales. Because of the complex relationships between
467 energy savings and prices, GHG-intensity, and treatment costs, the optimal strategy for selecting
468 weatherization treatments and target cities will depend on the optimization metric: i.e., whether
469 the goal is to maximize energy savings, energy cost savings, GHG mitigation, or cost-
470 effectiveness. That is, decision-makers must consciously consider how they value these different
471 performance metrics because, examined individually, each metric may suggest a different
472 strategy. As demonstrated in this paper, our modeling methodology can be used to compare the
473 outcomes of different weatherization strategies and assess the effect of GHG prices. These
474 outcomes could also be compared to other options for mitigating energy use and GHG emissions,
475 such as reforestation, increasing renewable energy production, improving automobile efficiency,
476 and other options presented in abatement cost curves (e.g., [9,39])

477 There are limitations to how our methodology should be applied and how our results should be
478 interpreted. Our study includes several sources of error carried over from Bradshaw, Bou-Zeid,
479 and Harris's model to estimate energy savings [16]. These errors are discussed in detail in that
480 previous paper, but are briefly summarized here. First, modeled savings should be interpreted as
481 the savings that are possible assuming that treatments are properly installed and residents' do not
482 change their energy consumption behavior; actual savings decrease if treatments are improperly
483 installed or residents increase consumption in response to increased efficiency—circumstances
484 classified as "rebound effects" [9,40,41]. Previous research suggests these rebound effects reduce
485 efficiency gains by 10 to 30% for residential space heating and between 0 and 50% for space
486 cooling [42], though a more recent study argues the rebound effect on space heating is negligible

487 [14]. Second, the quantitative precision of the methodology depends on the data used to drive it,
488 which is AHS in this study. However, while the model's precision could be improved with a
489 larger sample size or building details beyond which the AHS provides, the qualitative results
490 (e.g., which housing stock is more cost-effective to weatherize) should not be substantially
491 affected. Last, this methodology estimates the predicted average costs and benefits of
492 weatherization treatments over a large housing stock; consequently, this method is not intended
493 to predict the costs and savings of an individual house.

494 In addition to these inherited errors, this study introduces additional sources of error associated
495 with the resolution of the treatment cost and benefit data. Specifically, because our cost data is
496 based on nationally-indexed values and our energy price and fuel mix data are based on state
497 averages, the data in our study do not account for local variations at the city level due to political
498 and market conditions that affect prices and energy sources. In future research, this error could
499 be reduced by computing costs and benefits with higher resolution data that better describe the
500 local conditions. Similar to above, this source of error affects our methodology's quantitative
501 precision, but we expect the qualitative comparison among the six cities we evaluated remains
502 valid.

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